

CASE STUDY

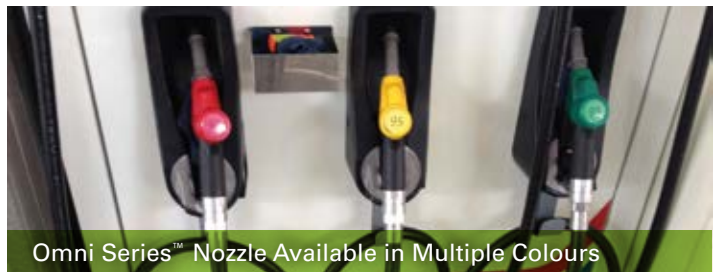
Making the Switch to Omni Series™ in Asia



Omni Series™ Nozzles on Multi-Product Dispenser



Omni Series™ Nozzle in Use in Taiwan



Omni Series™ Nozzle Available in Multiple Colours

After some unfavorable performance in the field with their current vapour recovery nozzles, Oilgroup Co. (a 16-site marketer in Taiwan) turned to their distributor, Golden Gate Engineering Co., for a new vapour recovery nozzle solution.

CHALLENGE

Oil Group Co. had been using two competitive brands of vapour recovery nozzles at their retail sites for some time. But when one brand began to experience a spout dripping issues and the other started getting complaints that it was too heavy and not as durable, they began to look for a new solution.

SOLUTION

Their local distributor, Golden Gate Engineering Co., supplied them with 54 new Omni Series™ vapour recovery nozzles from Franklin Fueling Systems to see how they would perform. Oil Group Co. experienced significantly fewer problems with the Omni Series™ nozzles and benefited from decreased downtime due to repairs - no to mention increased fuelling performance.

RESULTS

In one year of operation, just one service call was made and only one Omni Series™ nozzle needed to be replaced. On one site in particular Omni Series™ nozzles were used for motorcycle fueling an averaged 700 to 800 uses per day without a problem.

“The Omni Series™ nozzle is the best premium, light weight vapor recovery nozzle on the market. We will continue to adopt it as our preferred brand for busy sites, scooters and self-service islands. We are happy to use the trouble-free premium Omni Series™ nozzles.”

Mr. CY Chen
Equipment Manager, Oilgroup

PRODUCTS

- Omni Series™ Vapour Recovery Nozzle



案例学习

Omni系列产品在亚洲的推广应用



Omni 系列油枪安装于多油品加油机



Omni系列油枪在台湾市场的使用



Omni 系列油枪可订制多种颜色的枪套

车容坊集团（在台湾市场拥有16座加油站）对其现有的油气回收加油枪使用情况不是很满意，于是经由富兰克林公司代理商 - 台理公司的介绍并使用了本公司的Omni油气回收加油枪。

挑战

车容坊集团之前在公司下属的油站使用另外两种竞争品牌的油气回收加油枪一段时间后，发现其中一个品牌的油枪开始有滴油的问题，另外一个品牌的油枪又发现了重量过大和不耐用的问题，于是他们开始寻找其它品牌油枪的替代方案。

解决方案

富兰克林公司的代理商-台理公司，提供了54只富兰克林新品Omni油气回收加油枪给车容坊集团进行为期一年的实测。测试结果车容坊集团发现这一款Omni油气回收加油枪极少有出现故障问题，并且维修维护非常简便，加油效能得到大大提高。

结果

使用一年之后，总计接到一例报修电话，并且只有一把Omni油枪需要更换。在一个为摩托车加油的油站试用中，平均每天的加油次数达到700到800次，且没有发生过一次故障。

富兰克林Omni系列油枪可以说是目前市场上最先进、质量最佳的轻量型油气回收加油枪。车容坊集团将继续在那些繁忙的油站、及摩托车和自助加油泵岛优先选用这款高效能低故障率的Omni油枪。

陈先生
车容坊集团设备部经理

产品

- Omni系列油气回收加油枪